

# DNS ERP Private Limited

**DNS ERP Pvt. Ltd.** is a **software company** with total focus on Integrated Business Management Software. DNS ERP offers software solutions to (i) Manufacturing sector; (ii) Trading; (iii) Clinic/Hospital; and (iv) Educational Institutes. It also offers services, such as Business Process Redesign and Bench Marking in the areas of Sales Order Integrated Planning (SOIP), Supply Chain Management, Finance and the software division offers ERP Software better known as “**Digital Nervous System or DNS**”.

## **DNS IMPLEMENTATION STRATEGY:**

**ERP Project Preparation:** Defining exact scope of work with the help of Chief of ERP project. Define Roles and Responsibility Matrix (what menu to whom). Prepare **DNS Scope List** of the given project. This list is part of the proposal (Annexure III).

**Legacy data collection:** Collect **Legacy data** from the ERP Coordinator. This is sample input / output of existing formats. This is done based on the DNS Scope List. Write on each page date received (red pen). It is recommended to have similar ‘Legacy file’ with Coordinator also for records.

**Match** scope list and legacy file. Put tick if the legacy is received. Missing legacy needs to be collected / discussed. On the other hand mark on the legacy page itself if the same is not found in the scope list. Thus, the gaps arising after this exercise needs to be filled in.

**Awareness / Training:** To the ERP Coordinator and all Users about DNS concept and Menus to help them in preparing module-wise legacy file (AS IS business process).

**Business requirements:** Discuss BPR (Business Process Reengineering) and decide the need to customize to meet your specific business requirements.

**Gap Analysis:** Clearly defines logic sheet file.

Based on legacy data, prepare appropriate **DNS EXE and database**. Do first cut internal Conference Run Pilot (**CRP**) run. Prepare Masters. Enter transactions. Print OLP. Match line by line, figure by figure. Note discrepancy with a colored sketch pen (bold marking and not small marking with pencil, which is likely to be missed out). Prepare **Proof of Concept (POC)** hardcopy file and soft copy folder of which one copy will be at the Users end and the other with DNS.

If change is required update the ‘point-register’. Prepare logic sheet. Else do Business Process Reengineering.

Prepare a **road map**. Tentative (S)mile stone. Inner column is detail and outer column is major point and plan date.

**Site visit.** Get training from Coordinator about the business; if possible take a round in the plant, note location of Server and various nodes (IT infrastructure).

**IT Infrastructure Readiness:** DNS makes sure ERP Server computer and other items of hardware and software are in place.

**Kick-off meeting:** DNS ERP implementation team makes Project kick-off presentation in presence of complete Steering committee (key users).

**Master data preparation for test run:** E.g. Item master, BOM master, Vendor master, Third Party and Customer master, etc.

**TO BE business process:** Customization is carried out by DNS team (changing our programs) and preparing the 'Proof of concept file'. This is configuring DNS software for you. The entire package is run on the server using test database (QC data) with sample master and transaction.

Deploy the first cut EXE with database.

**CRP run: Conference Room Pilot.** Key User is given training and asked to enter transactions and do the CRP run. Our DNS team will do necessary confidence building and handholding.

**BPR** / Customization activity is now initiated.

Put **rubber stamp** on each OLP / DNS printout. Four people must endorse the same with date. Update the POC file.

**Training.** Demonstrate one end-to-end cycle.

**Update** POC file, point register, etc. as the implementation progresses. This is an on going process.

Always **update POC file**. Any new point discussed, point done in the new EXE, etc. needs to be mentioned in the POC. Where applicable, please insert screen print of data entry screen.

Make .PDF file of the Reference Manual, take hard copy. Also hyperlink with the **help menu**.

Prepare **site visit report** for every visit, to inform about the progress / status.

If the expected task is not done, please make **'reminder' email**.

**Ownership transfer:** From ERP Coordinator to end-users.

**Go-Live preparation:** Cut off date – Inventory closing balance/account-closing balance in live database.

**Roll out – Go-Live:** Start using DNS ERP for all business activities.

**DNS ERP gives you direct benefit by way of real-time data on inventory holding, re-order levels of critical raw materials and cash management, which directly results in savings by way of inventory holdings and optimization of your financial resources. This direct benefit pays for itself the investment in the ERP Software.**

**In addition, there are immense indirect and intangible benefits viz. accurate data, scientific costing, production planning and control on wastage, to name a few.**  
**Roadmap**

***“If you fail to plan, may be you plan to fail”.***

Stakeholders :

Individuals, ERP implementers, and ERP user organization are all stakeholders. They are actively involved in the ERP project. Their interest may be affected by the ERP project.

Who will make the roadmap?

The chief of ERP project, ERP coordinator along with ERP implementation team will prepare the roadmap.

Prerequisites:

1. List down tasks
2. Mark milestones
3. Fix the project start date
4. Write duration for each task
5. Identify resource for each task
6. Define predecessor

### **DNS SUPPORT:**

**DNS implementation support:** Project will get implemented Onsite and offsite with the above mentioned methodology till Project gets online and User gets necessary comfort level. Onsite support consists of site visits and training. Offsite support consists of support through Phone call, email, chat.

Our tried and tested implementation techniques help you getting your ERP run in about five to six months time. (We assume equal involvement of ERP Coordinator and all key users to work together as a team in a time bound fashion).

**Post implementation support:** Support is provided by DNS team if and when required by the way of **Annual Maintenance Contract (AMC)** once the project is fully online so that all users feel confident and system stabilizes. Post implementation support also consists of statutory changes suggested by government e.g. changes in tax structure etc. Once the system gets stabilizes and people becomes use to it suggestions keeps on coming to incorporate in the systems e.g. new reports etc.

You can also browse through our web site <http://dnserp.in>

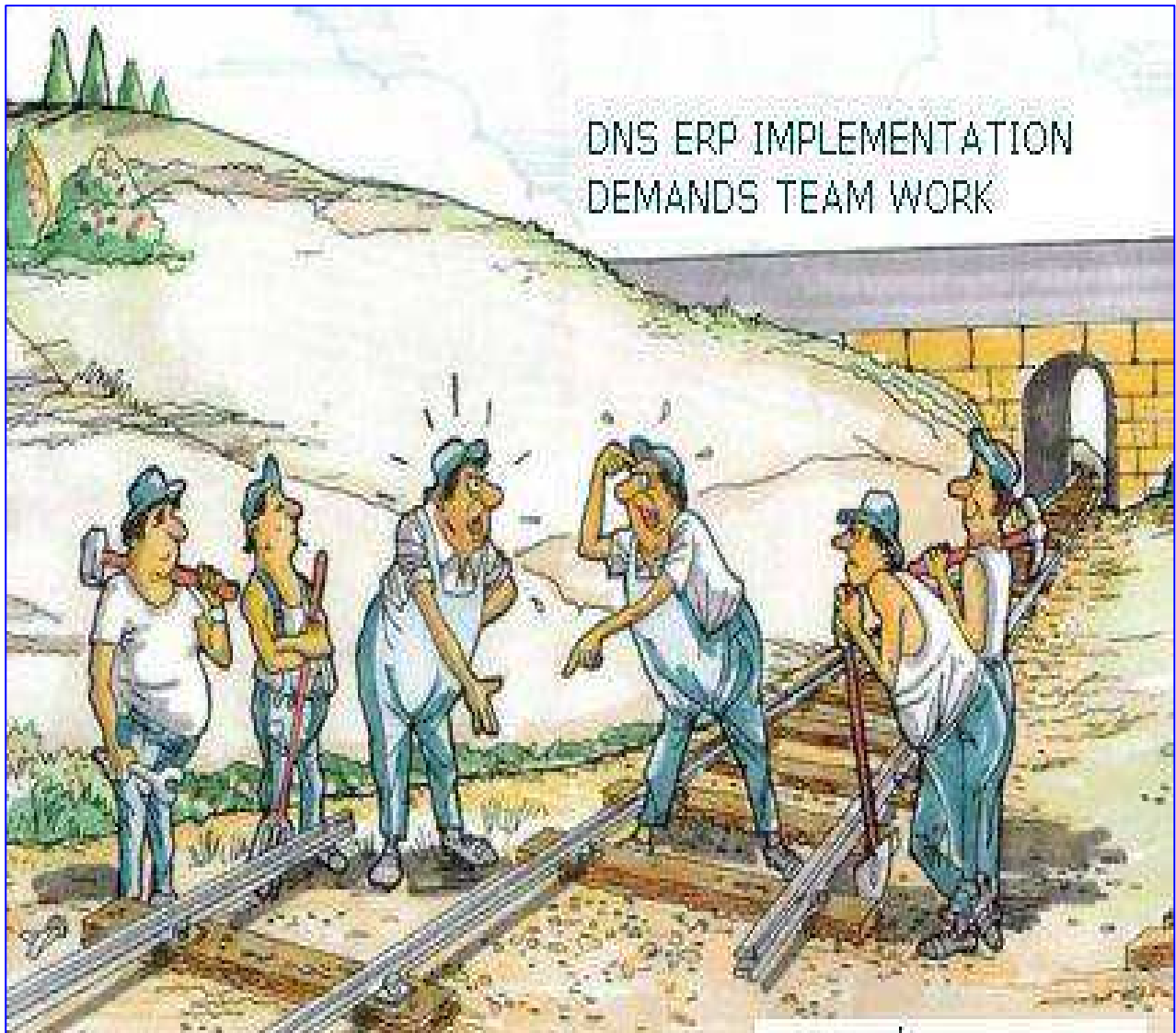
### **DNS TEAM:**

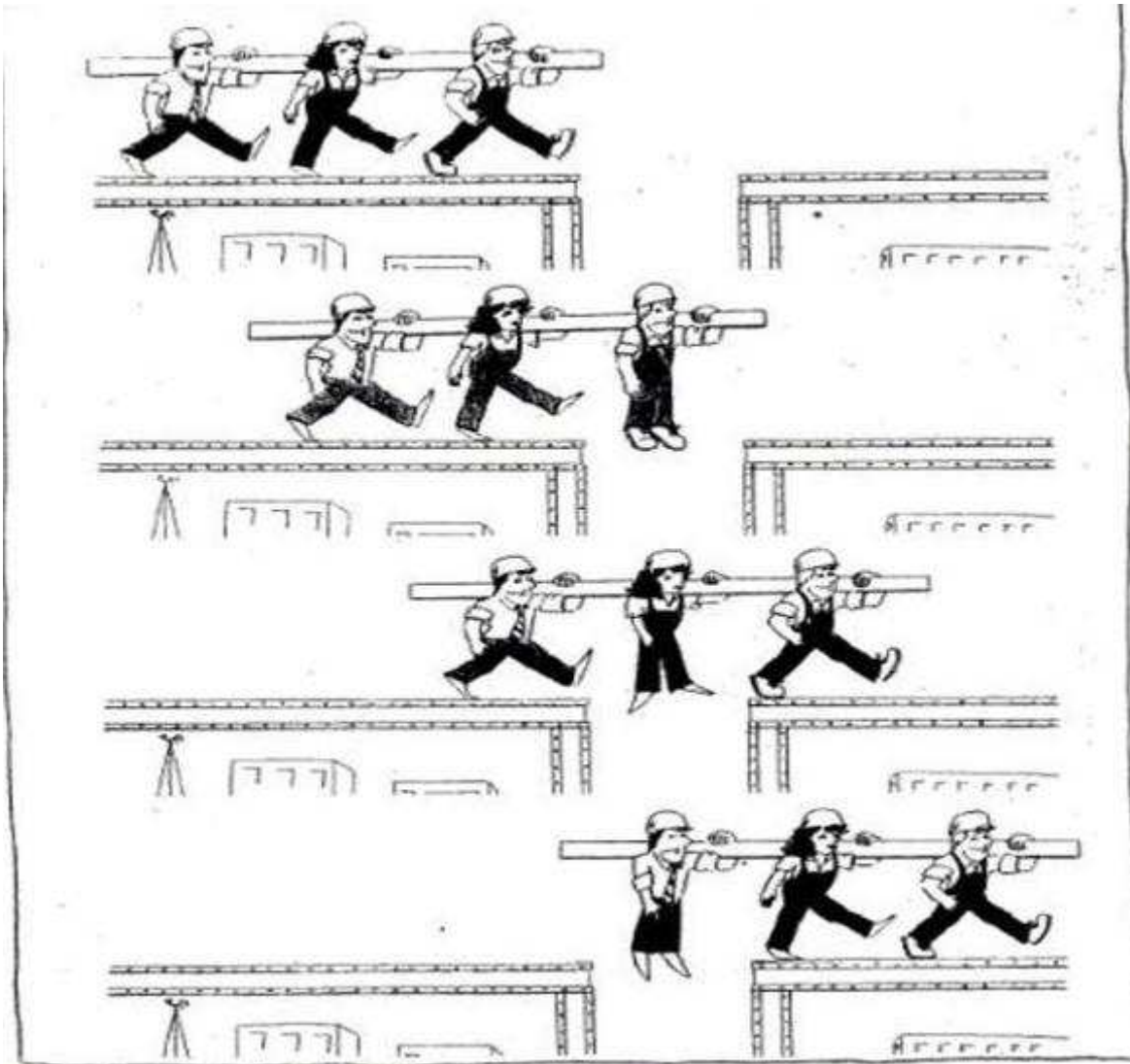
- **Mr. S. Mohan, Director**  
Email : [s.mohan@dnserp.in](mailto:s.mohan@dnserp.in)  
He has been the architect of **DNS** since inception of the evolution of the **DNS ERP Software**. Had the foresight to develop the present web based ERP software. **Formerly with IDBI Ltd.** Twenty-seven years' experience in Corporate Finance /

## ERP – Implementation Methodology

Venture Capital. His area of specialization is project appraisal. His areas of expertise also include Project Finance/Restructuring/ Monitoring, etc. of small, medium and large-scale industry. His past experience has helped in the various processes that have evolved in the present ERP system.

- The software development team and ERP implementation team comprises of staff with Engineering and Computer background who are highly motivated and qualified ERP professionals.





Every member in DNS ERP team, has times when they need support