

DNS ERP Private Limited

April 10, 2013

DNS ERP & Kirloskar Brothers sign an MOU to provide customised ERP solutions



An MOU was signed between DNS ERP Pvt. Ltd. and Kirloskar Brothers Ltd (KBL) for providing highly customized ERP solutions for KBL's supply chain in India and abroad. The MOU signing Ceremony was held at the Kirloskar Group Global Headquarters in Pune on Wednesday, April 2, 2013.

This MOU envisages DNS ERP Pvt. Ltd. as the preferred partner for KBL for e-enablement of its Vendors & Dealers across various locations in India and abroad. Mr. S.Mohan, Director, DNS ERP Pvt. Ltd. said at the MOU signing, "This is a major milestone for DNS ERP and a commitment to deliver the best ERP solution for the Kirloskar Supply Chain with immense possibilities for empowering KBL's vendors."

As part of the MOU, the benefits of this customized ERP are expected to reach about 2,000 vendors of KBL in a phased manner.



Consequent to the signing of the MOU, KBL organized a vendor meet on April 4, 2013 at Kirloskarwadi, their main manufacturing facility. At the meet, Mr Sanjay Kirloskar, Chairman and Managing Director of KBL exhorted the vendors to take full advantage of the KBL-DNS ERP solutions, *a dedicated ERP for the Kirloskar supply chain.*

Speaking at the meet, Mr Sanjay Kirloskar emphasized the need for IT enablement of its vendors across all locations which will facilitate in faster response to KBL's needs. This facility will benefit the vendors in lowering their inventory holding cost whereby KBL will be benefited by timely receipt of material from its vendors resulting in better production planning and scheduling.

Mr Mohan, through a demonstration of the DNS ERP system, highlighted the integration of the dedicated ERP for its vendors with its existing ERP system whereby once the sales invoice of the vendor is generated; an EDI (Electronic Data Interface) file is automatically generated from the system and gets uploaded on to the ERP system at KBL. This will facilitate in logistics as well as faster turnaround time of the vehicles carrying the vendor's material to KBL.

The MOU envisages a common platform by way of this ERP solution across the board for KBL's vendors.

Photo captions

Photo 1: Mr.S.Mohan, Director, DNS ERP Pvt. Ltd. and Mr.Avinash Purandare, Vice President, Kirloskar Brothers at the MOU signing Ceremony at KIRLOSKAR Group Global Headquarters on Wednesday, April 2, 2013

Photo 2: Mr.S.Mohan, Director, DNS ERP Pvt. Ltd. and Mr.Avinash Purandare, Vice President, Kirloskar Brothers shaking hands after the signing in ceremony on Wednesday, April 2, 2013

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